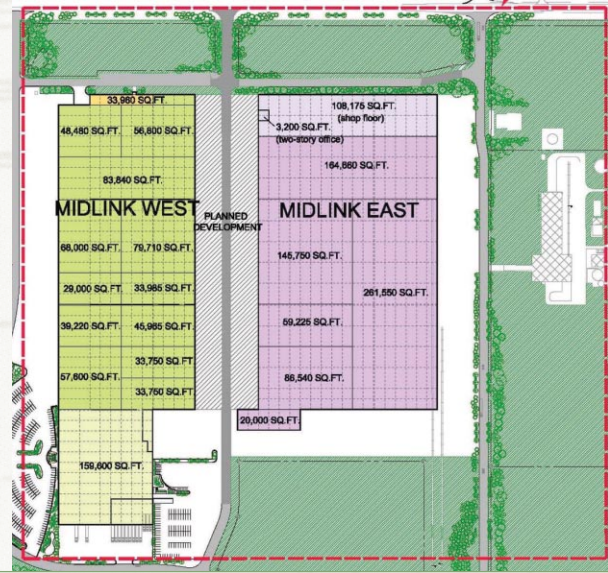


Midlink

Business Park



About Midlink Business Park

History

After purchasing the property and equipment from General Motors for \$23 million, Hackman Capital Partners, with help from Southwest Michigan First (SWMF), came together to design a plan to redevelop the former 2.2 million square foot stamping plant located at the corner of Cork and Sprinkle Roads in suburban Kalamazoo, Michigan. The solution was to divide the mammoth building in two and put a roadway down the middle, thus paving the way to creating a multi-tenant, logistics-friendly facility that is now known as Midlink Business Park.

Soon after creating the plan, Midlink began a \$35 million renovation project to transform the interior and exterior of the facility into a world-class business park. All equipment was sold and removed from the premises. There was a complete overhaul of the utility systems, electrical, HVAC, fire sprinklers, rail systems, loading docks and more to create an environment suitable for multiple tenants. The exterior was dramatically renovated to improve the image of the property. The interiors of the buildings were also refurbished including, flooring, painting, division walls, loading areas and office space preparations. Midlink even worked closely with GM through the environmental clean up process and establishment of a BEA with the State of Michigan.

The relationship between Midlink Business Park management and SWMF emerged to include: Charter Township of Comstock, Michigan Economic Development Corporation (MEDC), City of Kalamazoo, and Kalamazoo County.

Through this partnership, Midlink was able to secure 110 acres (which includes both the East and West buildings) as a Tax-Free Renaissance Zone. This highly attractive State of Michigan designation allows for companies that lease space at Midlink to avoid paying state and local taxes through 2017—an annual savings of up to several millions dollars for some companies. This relationship also helped Midlink to land \$3 million public grant for 10,000 lineal feet of new public roads were created to provide greater accessibility and access to the property.

Quick Facts

Extraordinary place. Extraordinary space.

- 110 acres are designated as a Tax-Free Renaissance Zone
- Located midway between Detroit & Chicago on Interstate 94
- 340 acres of total business park
- 240 acres for build-to-suit opportunities
- 1.6 million sq. ft. of flexible tenant space
- 37,000 sq. ft. of office space
- 268,000 sq. ft. of basement storage space
- CN and Norfolk Southern rail service

Ideal usage for Midlink Business Park

- | | | |
|--|------------------------------|----------------|
| • Manufacturing and Assembly | • Logistics and Distribution | • Warehousing |
| • Cross Dock and Mini-Modal Operations | • Hotels | • Banking |
| • Research and Development | • Retail | • Office Space |
| • Flex Space | | |

Media Information

Interviews and tours are available with officials from Midlink Business Park. Please contact Craig Clark at 616-235-1122 or cclark@francis-marketing.com to arrange an interview or request additional information. For more information on Midlink Business Park, please go to www.midlinkbusinesspark.com